

Manager is PPLSI's Core Rank

When you attend a Fast Start training and advance to Manager in your first 45-days you also become a Future Leader of LegalShield & can earn an additional bonus!



\$700 bonus to YOU + **\$300** bonus to Your Sponsor!

Associates who achieve Manager in their first 45 days will also receive a code redeemable for the Future Leaders Swag Box which includes a certificate, lapel pin, a personal development book, a LegalShield branded cap and water bottle, all within a LegalShield branded tote bag!

Level Advance	Qualifier Bonus	Sponsor Bonus
Manager (45 Days)	\$700	\$300
Senior Associate (20 Days)	\$300 +Advanced Commissions	\$100
Total Bonus Payout	\$1,000 +Advanced Commissions	\$400

The Details:

- Advance to Manager requires 4 Associate legs + \$500 organizational premium to be bonus eligible.
- Associates can advance to Manager with \$500 in personal premium, but will not be bonus eligible.
- Organizational premium requirements may come from any combination of personal and organizational sales.
- Associates that advance to Manager must attend a Fast Start Training class and complete the First Step Commitment Form within their first 45 days to be eligible to earn a bonus.
- Associates that advance to Manager, but do not attend a Fast Start Training class or complete the First Step Commitment Form within their first 45 days will not be eligible to earn a bonus.
- New associates must sign in when attending a Zoom Fast Start Training class.
- To find a Fast Start Training, go to https://legalshield-calendar.com/ and enter "Fast Start" into the search bar. Select from one of the available trainings and click "Register for Fast Start Training."
- All qualifying associates must have an active LegalShield Advantage Plus subscription.
- Future Leader bonus qualifiers will also be sent a code redeemable for their Future Leader Swag box. The code can be applied to the gift card or discount code section of checkout at https://www.thelegalshieldstore.com/. Codes expire 30-days after being issued.

- The sponsor bonus is paid to the recruiting associate.
 This would be the sponsor unless the associate was placed under the sponsor. Then, the bonus would go to the placing associate.
- All bonuses will be held for 15 business days once earned for a business review and bonuses can be held up to 60 days for retention review if cancels or precancels are higher than company average.
- New upline sponsors who do not have retention data for the previous month (due to their business being new) are subject to bonuses being held for a 60-day retention review.
- To receive the sponsor bonus, the sponsor or placing associate must have a previous month-end organizational retention rate of 77% or higher to receive full matching bonus. An organizational retention rate of 65 - 76.99% will pay 75% of bonus amounts stated. No bonus will be paid if organizational retention is below 65%.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.
- For complete incentive guidelines, please click here.

By participating in any PPLSI incentive or bonus program and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in PPLSI marketing materials, whether or al, written or electronic. PPLSI reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation as the Associate Agreement and Policies and Procedures are the governing contract for all business between you and PPLSI. This incentive or bonus program is not a separate contract and no guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. For statistics on actual earnings please review the Income Disclosure Statement at opportunity,LegalShield.com.

